

**FTLBC Board of Governors' Meeting Minutes**  
**Meeting Date – November 11, 2024**

4:08 p.m. – Meeting called to order by President Jonathan Salt

Board members present: David Kupperman, Daniel Tordella, Allen Bozek, Knyvett Lee, Alan Rubin, Bella Ionis-Sorren and Jonathan Salt.

Club manager Emilio Lopez was present. Club members Michael Schneider, Robin Kupperman and Wendy Howard were present for portions of the meeting.

1. **October 14, 2024 Board Meeting Minutes:**

Minutes (with corrections) of the October 14, 2024 Board meeting were approved.

2. **Treasurer's report:** Treasurer Alan Rubin reported:

a. Cash: Total bank, *PayPal* and petty cash/change balance was \$116,187.49 as of October 31, 2024.

b. Operations: FTLBC had a net operating gain of \$8,418.11 for October, 2024 and has a net operating gain of \$73,617.99 year-to-date through October 31, 2024.

c. Credit Card processor: FTLBC plans is to fully implement *Clover* credit card processing / POS payment system before December 9, 2024.

3. **Club Manager's report:**

a. Table count for October 2024 was 428 compared to 304 for October, 2023.

b. Score adjustments: Score adjustments for zero tolerance (ZT) violations are being posted. Possible posting of ZT score adjustments along with the game scores that are posted daily on the main bridge room TV screen is being investigated.

- c. Gold for Good: Members may sign up for the ACBL “Gold for Good” program to raise disaster relief funds for “World Central Kitchen” and “Direct Relief.”

The program will run during two separate weeks in December 2024 (Dec. 9<sup>th</sup> and Dec. 16<sup>th</sup>) for \$30.00 per week per member donation for a chance to earn gold masters points.

- d. Thursday Night Games: More players are needed to keep the game going.

4. **Committee Reports:**

a. Insurance Committee (chair – open)

- i. Insurance is fully up to date as follows (Thank you to David Kupperman for the following summary):

- Property Insurance (building) - Westchester Surplus Lines (Chubb)  
- coverage from 9/30/23 - 9/30/24 - premium is \$4,300 plus additional \$1,011 for increased coverage for total of \$5,311 annual.
- General Liability (CGL) - Scottsdale - coverage from 3/15/24 - 3/15/25 - premium is \$6,152 annual.
- Directors and Officers Liability (D&O) - Scottsdale - coverage from 2/12/24 0 2/12/25 - premium is \$1,179 annual.
- Workers Comp - Technology Ins. Co. - coverage from 6/23/24 - 6/23/25 - premium is \$2,007 annual.
- We also have a fidelity bond with CNA which has a small premium of approximately \$300 annual.

- ii. FTLBC still needs an Insurance Committee chair.

b. Education Committee (Chair Robin Kupperman):

- i. A new player beginner series is scheduled to start on Jan. 13, 2025.
- ii. Supervised games, free 30-minute lessons Wednesdays and Fridays continue.
- iii. A 2-over-1 weekly (4 weeks) lesson series begins on November 18, 2024.
- iv. Face to face *advanced* mentor games are being discussed.

c. Events Committee:

- i. Sunday birthday / brunch games (free lunch to birthday people!) are planned for November 17<sup>th</sup> and December 15<sup>th</sup>.
- ii. FTLBC Annual Meeting: To be conducted on December 2, 2024 with free lunch for all members attending.
- iii. The FTLBC annual Fall Silver Sectional tournament was conducted on November 1 – 3 2024 and generated \$2,632 in net revenue for FTLBC.  
  
Thank you to tournament chair Barbara Tate and all who assisted. The Board discussed the benefits of not scheduling future fall sectionals on the Fort Lauderdale Boat Show weekend.

d. House Committee (Chair Allen Bozek):

- i. Front blue canopy replacement is in the works.
- ii. Rug cleaning to be performed by TMS Cleaning and Maintenance at a cost of \$1,125 for the large room and \$550 for the small room (vendor to remove / replace furniture).

- iii. Window cleaning to be performed by Bubble Works at a cost of \$520 plus extra(s) for glue removal / caulking as needed.
  - Carpet cleaning in main card room;
  - Window cleaning (last done approx. 10 years ago);
  - AC ducts cleaning (last done approx. 12 years ago);
  - Re-engineering of the AC system to allow the front door to close when the unit(s) are running.
- iv. AC repair of \$575 was authorized.
- v. Many thanks to Allen and his committee.
- e. Grievance and Ethics Committee (Chair Daniel Tordella):
  - i. A “last chance before six month suspension” letter was issued to a member regarding his continued zero tolerance violations.
  - ii. Zero tolerance score adjustments will continue to be posted by the Club Manager.
- f. Membership: (Chair Rosemary Boden):
  - i. The 2025 FTLBC membership / renewal drive is ongoing with approximately 230 members signed up for 2025 through 11/11/24.
- g. Marketing (Chair Knyvett Lee):
  - i. The cost of social media advertising (expensive) was discussed.
  - ii. The possibility of hiring an outside professional marketer was discussed.
  - iii. The feasibility and cost of mailer / cards was discussed.
  - iv. \$75.00 was authorized to advertise in the SkirtSoFlo magazine at a monthly cost of \$25.00.

- v. The FTLBC Club Manager shall follow up with the Marketing Committee regarding FTLBC's "Next Door" membership and password / access to the site.

5. **President's report:** President Salt reported:

- a. 2025 Bridge Cruise: Joint cruise venture with Quick Tricks is in progress and progressing nicely.
- b. 2026 Bridge Cruise: Another joint cruise venture with Quick Tricks is under consideration and a refundable \$500.00 deposit (to be shared by QT and FTLBC) was authorized to reserve the bridge room and cabins.
- c. 2025 Board: Sitting Board members Allen Bozek, Daniel Tordella and David Kupperman and club member Wendy Howard (thank you Wendy for stepping up) shall fill the four open positions. Per FTLBC Bylaw, no election will be necessary. By agreement of all concerned and the Bylaws, Tordella, Kupperman and Howard will serve 3-year terms and Bozek will serve a 2-year term.
- d. FTLBC IRS / Tax / Florida Dept. of State Status: the benefits of being a 501(c)(3) vs. 501(c)(7) (which is FTLBC's designation) were discussed using the information provided by Sam Doss. No Board action was taken.
- e. Spring Sectional: Because of conflict with the ACBL National event in Memphis, TN, dates for the Spring Sectional were changed from March 13 – 16 to February 27, 28 and March 2.
- f. Club Member Monthly Sponsors: A member suggestion that FTLBC offer a "sponsor a month" program to members as a fund raising measure. No Board action was taken.

5:45 p.m. – Meeting adjourned.

Submitted by:  
Daniel F. Tordella – FTLBC Secretary